

Silent Gliss Great Britain are seeking a

— TERRITORY MANAGER RETAIL (LONDON)

YOUR RESPONSIBILITIES

- Sell and communicate effectively, developing positive relationships with retail customers operating in the 'top end' of the interiors market
- Manage existing retail customer accounts and grow the area by identifying and developing new business
- Be 'hands-on' assisting end users and retailers with onsite practical project advice and taking accurate site measurements
- Introduce the Silent Gliss product range using professional and persuasive presentation
- Motivate, train and develop new and existing customers, including department stores such as John Lewis
- Manage area activity through responsible and effective planning making full use of the company CRM system (Salesforce)

YOUR PROFILE

- Professional, enthusiastic 'achiever', motivated by results and working for the best in the industry
- Well presented with excellent interpersonal skills
- Good practical skills and the ability to take accurate site measurements is essential
- Able to absorb, understand and confidently communicate technical product information
- Demonstrate a passion for customer care
- Organised with the ability to plan activity and balance priorities
- Positive, ambitious, hardworking and self-motivated
- Good numeracy and literacy and competency in Word, Excel, Outlook and PowerPoint

WHAT WE OFFER

- Salary: Competitive (dependant on experience)
- Laptop, iPad, mobile phone and company car (driving licence essential)
- Contributory pension scheme, Life Assurance and Employee Assistance Programme

If you are keen to pursue a career with an established international company with a clear mission statement, and you believe you are ready for the challenge then we would like to hear from you.

Please send a covering letter and CV explaining why we should consider you for this role to michellewilson@silentgliss.co.uk

We look forward to receiving your application!

Silent Gliss — The Architects of Silence.

Silent Gliss is the leading global supplier of premium interior window treatment systems.

With cutting edge technology and a relentless commitment to precision, we develop and manufacture the world's quietest, smoothest-gliding curtains and blinds.

Driven by our customers' needs, Silent Gliss provides bespoke curtain and blind systems complemented by expert technical advice, installation and support services. Silent Gliss stands for innovative solutions, exceptional design and outstanding quality. Swiss engineered since 1952.

Silent Gliss Ltd.

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